



Jumbo Interactive Ltd

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20 Bridge Street
Sydney NSW 2000



Agreement signed with St Helena Hospice UK

Jumbo Interactive Limited (**ASX:JIN**) (**Jumbo**) is pleased to announce that it has entered into six-year SaaS (Software-as-a-Service) agreement (**Agreement**) with St Helena Hospice (**St Helena**), a leading UK charity, to provide its online lottery software platform. Under the Agreement, St Helena will utilise a modified version of Jumbo's lottery platform to manage its entire lottery sales of ~£5.0 million p.a.

The initial term will be six years from the 'go-live date' planned for July 2021 (and no later than 28 February 2022) with an option to extend for a further five years.

"We're excited to have St Helena as our first SaaS partner in the UK.", said Mr Mike Veverka, CEO of Jumbo. "The UK charity market is an important part of our planned future growth strategy. As a foundation partner, St Helena will receive the benefits from the advanced capabilities available to our Australian clients", he said.

The St Helena SaaS Agreement is another positive step for Jumbo's operations in the UK charity lottery market. Together with the recent acquisition of Gatherwell, Jumbo is well positioned with two leading solutions for a range of charities from small start-ups to sophisticated large-scale operations.



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There are 168,168 registered charities in England and Wales with total revenue of ~£77.404 billion as at 30 September 2018¹ from various sources such as grants, donations, lotteries and other fundraising activities. Jumbo's immediate addressable market is Society Lotteries (Large Society and Small Society) and Local Authority Lotteries with latest provisional lottery sales for the 12-month period to March 2020 of £830.59.62 million (excluding Small Society Lotteries)².

This announcement was authorised for release by the CEO and Executive Director, Mike Veverka.

For further information:

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About Jumbo Interactive

Jumbo is one of Australia's largest digital lottery retailers through its flagship service, Oz Lotteries www.ozlotteries.com. Jumbo is powered by dual revenue streams as a leading digital retailer of both national and charity lotteries (Reseller - B2C) and developer and supplier of software platforms and provider of lottery services to the lottery industry globally (SaaS - B2B/B2G). We utilise the latest technology to craft an engaging and entertaining experience for customers across a range of digital platforms developed entirely in-house.

For more information about Jumbo Interactive, please visit www.jumbointeractive.com.

¹ <https://www.gov.uk/government/publications/charity-register-statistics/recent-charity-register-statistics-charity-commission>

² <https://beta.gamblingcommission.gov.uk/statistics-and-research/publication/industry-statistics-november-2020>