



Jumbo Interactive Ltd

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## ASX RELEASE – Monday, 19 December 2016

### TRADING UPDATE

### HALF YEAR DECEMBER 2016



- FORECAST TTV ABOUT \$68 million - A DECREASE OF ABOUT 16%
- FORECAST REVENUE ABOUT \$15.3 million - A DECREASE OF ABOUT 14%
- FORECAST NPAT ABOUT \$2.0 million - IN LINE WITH PREVIOUS COMPARATIVE PERIOD
- NUMBER OF JACKPOTS \$15 million or more - DOWN 41%
- INCREASED HY DIVIDEND FROM 2.0c to 3.0c PLANNED

Leading internet lottery business, Jumbo Interactive (ASX:JIN) today provided a trading update for the half year to December 2016. Due to an unusually weak run of jackpot activity (41% less jackpots that reached \$15m or more compared to half year December 2015), TTV is expected to be about \$68 million, a decrease of about 16%.

However Net Profit after Tax is expected to be in line with December 2015 half year due to the positive contribution from the new Charity Lotteries division, a reduction in costs from the scaled down German Lottery division, and management of costs in Australia.

“A very low run of jackpots in this half has impacted Jumbo’s TTV and Revenue, however the Net Profit After Tax is expected to be in line with the previous comparative period, and a higher dividend compared to the December 2015 half year is planned”, said Mr Mike Veverka, CEO and Founder of Jumbo Interactive.



“Charity Lotteries are performing well and Jumbo is well placed for an improved second half should jackpots return to normal levels”, he said.

The following guidance is provided for the six months to 31 December 2016.

	HY Dec 16 Guidance	HY Dec 15 Actual	% Change
Total Transaction Value ("TTV")	About \$68 mil	\$81 mil	About 16% down
Revenue	About \$15.3 mil	\$17.8 mil	About 14% down
NPBT	About \$3.3 mil	\$3.5 mil	About 6% down
Income tax	About (\$1.3) mil	(\$1.5) mil	About 13% down
NPAT	About \$2.0 mil	\$2.0 mil	About the same
Number of jackpots <sup>1</sup>	14	24	About 41% down

<sup>1</sup> OZ Lotto/ Powerball jackpots of \$15 million or more.

## About Jumbo Interactive

Jumbo Interactive Limited is listed in Australia (ASX: JIN) as well as the German Frankfurt, Berlin and Stuttgart exchanges (Symbol: WKN A1C82X).

In 2000, Jumbo sold its first lottery ticket on the internet and witnessed a dramatic rise in popularity due to the convenience of buying tickets online. At first customers were attracted to the security of never losing a ticket and the convenience of automatic number checking, prize payments and auto-play. In 2012, Jumbo released a lottery app for the iPhone and a new transition began driven by the convenience of mobile lotteries. A new app for the Apple watch takes the customer experience a step further with prize alerts, winning numbers and ticket management now available on the wrist.

The Company operates the popular website [www.ozlotteries.com](http://www.ozlotteries.com) in Australia under agreements with the Tatts Group (ASX: TTS).



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Jumbo has proven its ability to open up new lottery markets with its innovative technology and internet marketing initiatives that have brought lotteries to new demographics via the internet. Jumbo has succeeded in targeting a younger and more mobile demographic with mobile now accounting for 75% of all customer interactions.

For further information:

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